

VIRGINIA MBDA BUSINESS CENTER

WE CAN BE
The seas of business growth
are difficult to navigate. **YOUR
COMPASS!**



MINORITY BUSINESS DEVELOPMENT AGENCY
BUSINESS CENTER
U.S. DEPARTMENT OF COMMERCE

ELEVATING VIRGINIA'S
MINORITY BUSINESSES

Operated by the Capital Region
Minority Supplier Development Council



If you are looking for assistance to grow your business to the next level, the Virginia MBDA Business Center is an effective tool to add to your business development arsenal.

Our Mission

VIRGINIA MBDA BUSINESS CENTER

We help Minority Business Enterprises (MBEs) gain greater access to contracts, markets and capital in the federal, state and local government and commercial space. Our mission is to aid, counsel, and assist MBEs to create jobs and generate revenues to maintain and strengthen the overall economy of our nation.

About Us

Each of our clients is assigned to a business consultant. The business consultants at the Virginia MBDA Business Center are successful business strategists and former industry decision-makers with first-hand knowledge of all aspects of contracting.

We work closely with each client to understand their capabilities and unique offerings to commercial and government sectors, and help them to develop customized near-term and long-term marketing strategies.

Eligibility Requirements

We serve MBEs throughout Virginia and across the United States. Generally, our clients have annual revenues of \$500K or more, or have rapid growth potential.

What is an MBE?

The MBDA defines an MBE as a business which is at least 51% minority-owned. The MBDA classifies the following groups as minorities:

- African Americans
- Asian Americans
- Hasidic Jews
- Hispanic Americans
- Native Americans
- Pacific Islanders



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BUSINESSCENTER
U.S. DEPARTMENT OF COMMERCE

GLOBAL
BUSINESS
DEVELOPMENT

ACCESS TO
CAPITAL

ACCESS TO
CONTRACTS

ACCESS TO
MARKETS

STRATEGIC BUSINESS
CONSULTING



How to
become
a client.

Simply call us **571.407.5096**, or
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VIRGINIA MBDA BUSINESS CENTER


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Capital Region
Minority Supplier
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